



Potential earning plan

Ryan is on 20% rate commission rate program. Ryan refers to Jake as a customer				
Month	Total seats bought	Price per seat	Rev generated	Ryan gets
Jan	5	\$ 100	\$ 500	\$ 100
Feb	5	\$ 100	\$ 500	\$ 100
March	5	\$ 100	\$ 500	\$ 100
Jake loves Recruit CRM, and buys 5 more seats				
April	10	\$ 100	\$ 1000	\$ 200
May	10	\$ 100	\$ 1000	\$ 200
June	10	\$ 100	\$ 1000	\$ 200
July	10	\$ 100	\$ 1000	\$ 200
Jake expands his business and buys 3 more seats				
August	13	\$ 100	\$ 1300	\$ 260
September	13	\$ 100	\$ 1300	\$ 260
October	13	\$ 100	\$ 1300	\$ 260
November	13	\$ 100	\$ 1300	\$ 260
December	13	\$ 100	\$ 1300	\$ 260
		Total	\$ 12,000	\$ 2,400